

Emergence Corporation



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Emergence Corporation

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SERVICES:

Technology solutions for business

PARTENERS:

Tim Kerr • PRESIDENT
John DeSilva
Daryl Fubler

Boun Panasy
DIRECTOR OF PROFESSIONAL SERVICES

30 EMPLOYEES



Many top Bermudian organizations with operations all over the world regularly entrust their technological systems to Emergence, a Bermuda-based leader in business applications and technology consulting services. Through outstanding client service, Emergence enables organizations to achieve new levels of growth through innovative business solution architecture, design, and support.

Emergence was created when MCS Limited expanded across the globe to keep pace with the growing Enterprise Resource Planning needs of its clients and business partners. The firm has been in business for over 30 years and was originally a computer reseller before focusing exclusively on business application consulting from 1990 onwards. By providing quality professional services that enhance client performance, Emergence adds value, contributes to growth and helps create a dynamic and enjoyable working environment.

In the early days, the company succeeded through grit, determination and long hours. Now, led by President Tim Kerr, Head of Development John DeSilva and Head of Business Development Daryl Fubler, the firm follows the Emergence Implementation Methodology that ensures repeated delivery of efficient and effective solutions that exceed client expectations.

This approach is amplified by a passionate, intelligent and fun group of people who deliver results. From operations to sales to the delivery team, everyone at Emergence is committed to excellence and client service.

Value Proposition

Emergence's offerings are based on the Microsoft technology platform and are configured to meet various jurisdictional, regulatory or industry requirements. Constantly evolving and responding to perpetual change in the technology industry, the Emergence team is continually assessing and developing their solutions to ensure clients have innovative systems. One such shift was the evolution of solutions that take full advantage of Cloud technologies.

Over the last decade, as companies have be-

At the heart of the Emergence approach is a client-focused and solution-centric team

come highly attuned to monitoring efficiencies and ROI of money and time spent, Emergence has responded by offering business process optimization solutions. Enabling partners to make fluid and informed decisions, Emergence's business solutions allow clients to maximize efficiency and visibility by scrutinizing internal processes and increased access to data.

With a genuine commitment to high moral standards and ethics, Emergence fosters long-standing, trusting relationships with clients who can expect answers to hard questions from the Emergence team along with ongoing advice and recommendations about a wide range of issues. At the heart of the

Emergence approach is a client-focused and solution-centric team. When the firm takes on new team members, it looks for people who intuitively understand the importance of great client service.

Emergence makes it a priority to listen closely, recommend carefully and implement efficiently so that the evolving needs of every business partner can be adequately anticipated and addressed. This thoughtful and deliberate approach, combined with a company-wide commitment to knowledge acquisition, creates an optimal working relationship and adaptive business model for clients.

Industries

Emergence delivers solutions to companies in a wide range of industries, particularly Insurance/ Reinsurance, Financial Services, Distribution, Professional Services, Public Sector and Hospitality.

Emergence began by meeting the needs of Bermuda-based multinational organizations and then expanded to assist affiliate offices in the US, UK, Canada, Caribbean, Switzerland and other locations around the world. Along the way, Emergence also began meeting the needs of distribution firms and supply chain operations through customized logistics solutions that ensure the right goods are in inventory when they are needed. These solutions were particularly helpful as companies dealt with the shift from a “buy, hold, sell” model to a “sell, source, service” model.

Additionally, Emergence is active with professional services organizations, helping to eliminate downtime and improve customer satisfaction. This includes cost-effective business management solutions that improve operational efficiency by expediting reporting and creating cost-saving opportunities.

Emergence also serves public sector operations that have very different needs than private entities. Government agencies take advantage of Emergence’s skill in solution development to add efficiencies and ensure constituent needs are met, such as processes that track and report the allocation of funds. In particular, Emergence has experience integrating functions so agencies can easily adhere to regulations and controls, manage grants and budgets proactively and streamline accounting processes.

Services

With direct service from skilled support staff and senior consultants, Emergence ensures clients receive product, solution and local industry expertise. Through this service model, Emergence offers technology solutions that include Enterprise Resource Planning, Financial and Consolidated Reporting, Customer Relationship Management, Corporate Performance Management, Business Intelligence and Analytics, Payroll and Human Resource Management.

Emergence is an award-winning company that has been regularly recognized for its excellence in the field over the years

Emergence continually expands the depth and breadth of its service and solution coverage and now ranges from Microsoft Dynamics GP to Microsoft Dynamics CRM and Microsoft Azure. This evolution has been a response to tremendous growth in demand for corporate performance management, such as complex budgeting, planning and forecasting; deep ad-hoc analysis and scenario tracking; dashboarding; and assistance with complex financial consolidations. These developments have been complemented by advances in Emergence’s other offerings, such as Prophix Corporate Performance Management, Bermuda Payroll and Human Resources, Paramount Technologies Spend Management application and the ImageTag KwikTag document management platform.

The firm is particularly proud of Emergence Financials Solution, a nimble and robust financial accounting system that empowers companies to manage their operations easily including multi-currency management, COA (Chart of Accounts) standardization, and financial reporting. It has also had substantial success with the Emergence Payroll Solution that reduces effort for managing payroll and human resource processes.

Emergence is also a leader in technology systems training, providing a diverse area of teaching and learning supports to clients to ensure that both leadership and staff have the capability and sophistication to effectively and efficiently operate the solutions it implements.

Emergence is an award-winning company that has been regularly recognized for its excellence in the field over the years, including twice being selected as the #1 Microsoft Business Solutions Provider for Latin America and the Caribbean. Other awards include the Accounting Today VAR 100 Award, ImageTag Partner of the Year – International, ImageTag Contributor of the Year, and seven consecutive Microsoft Inner Circle Awards, which put Emergence in the top 1% of Microsoft Dynamics Consulting Firms Worldwide.

